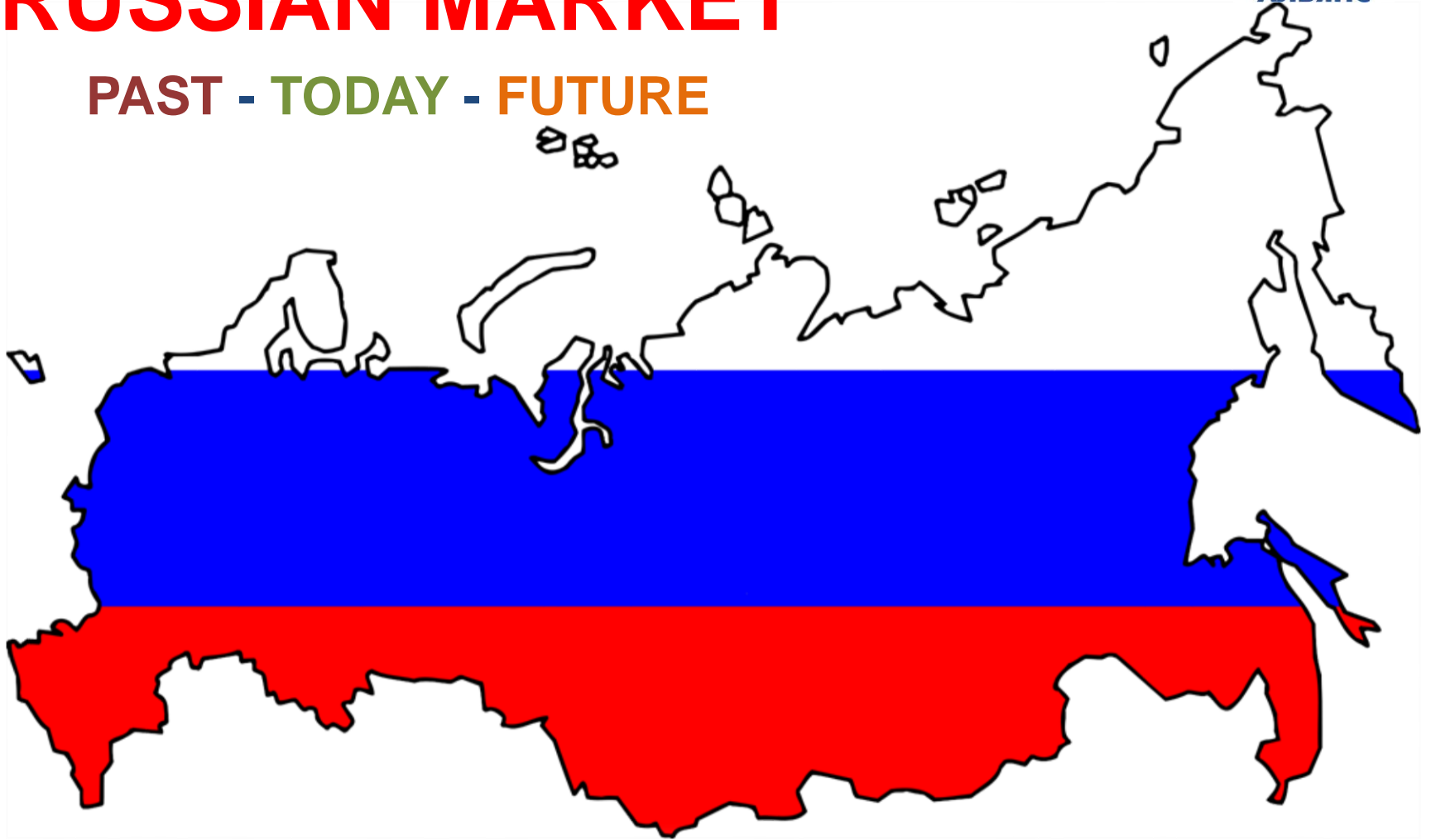


REPORT FOR ESF 2018



RUSSIAN MARKET

PAST - TODAY - FUTURE



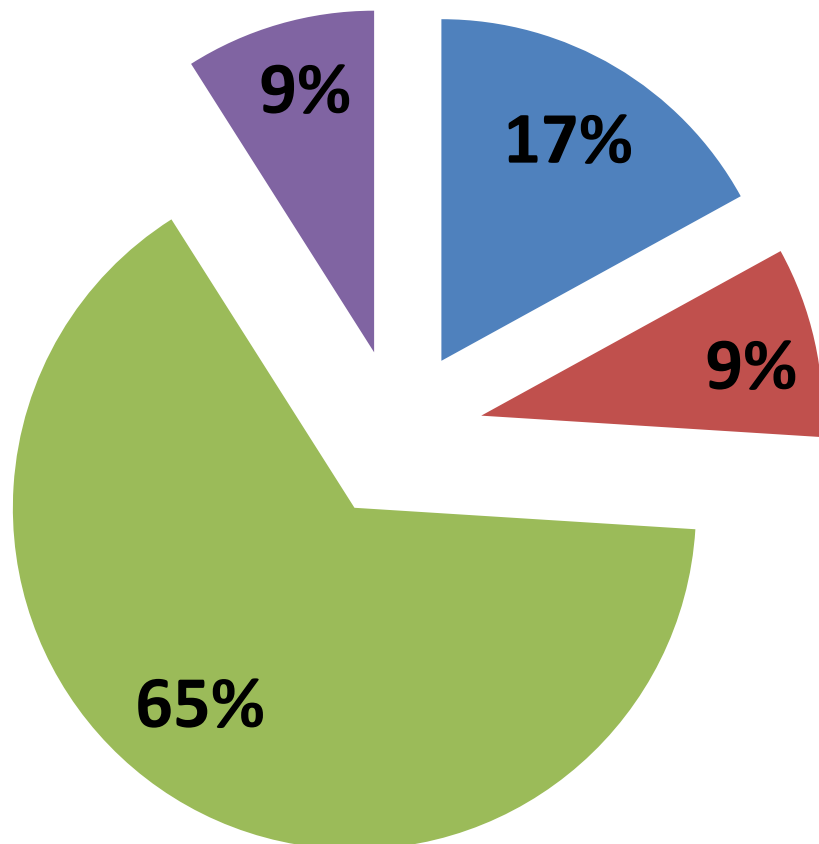
by David Garafutdinov
Springs Alians LLC

PAST

Soviet Union built **4 giant plants** to cover all demand for all industries.

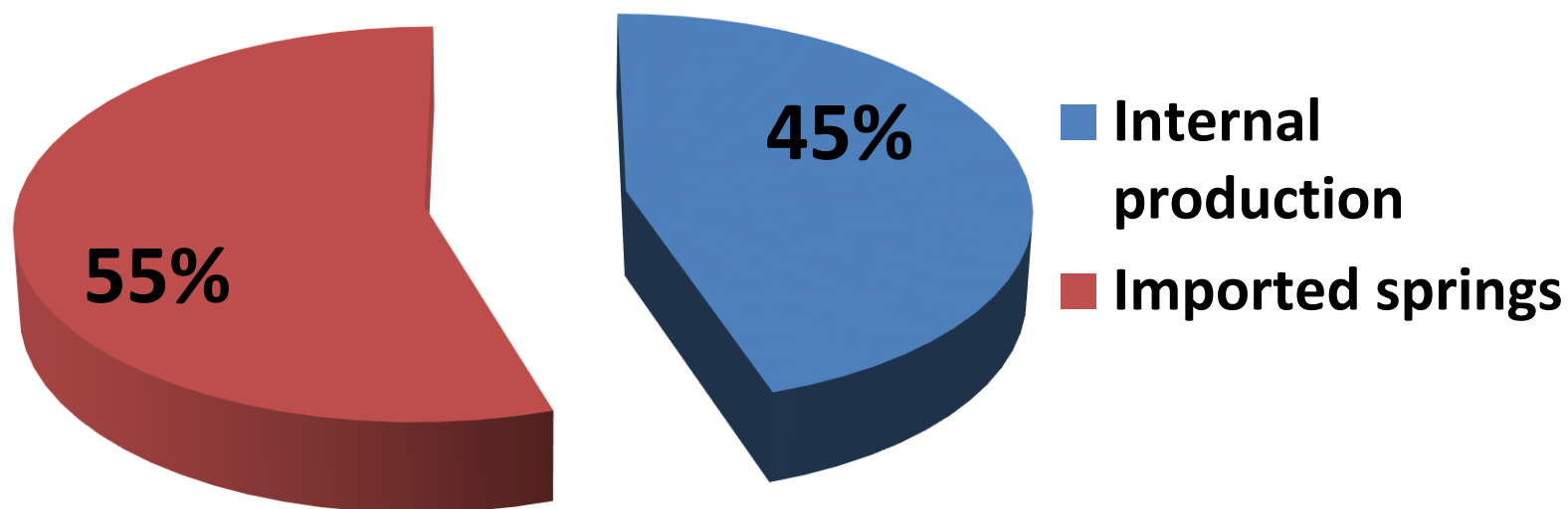


TODAY



- 3 new specialized manufacturers of springs
- 2 old manufacturers from the past
- Leaf springs and suspension
- Over 40 small spring manufacturers

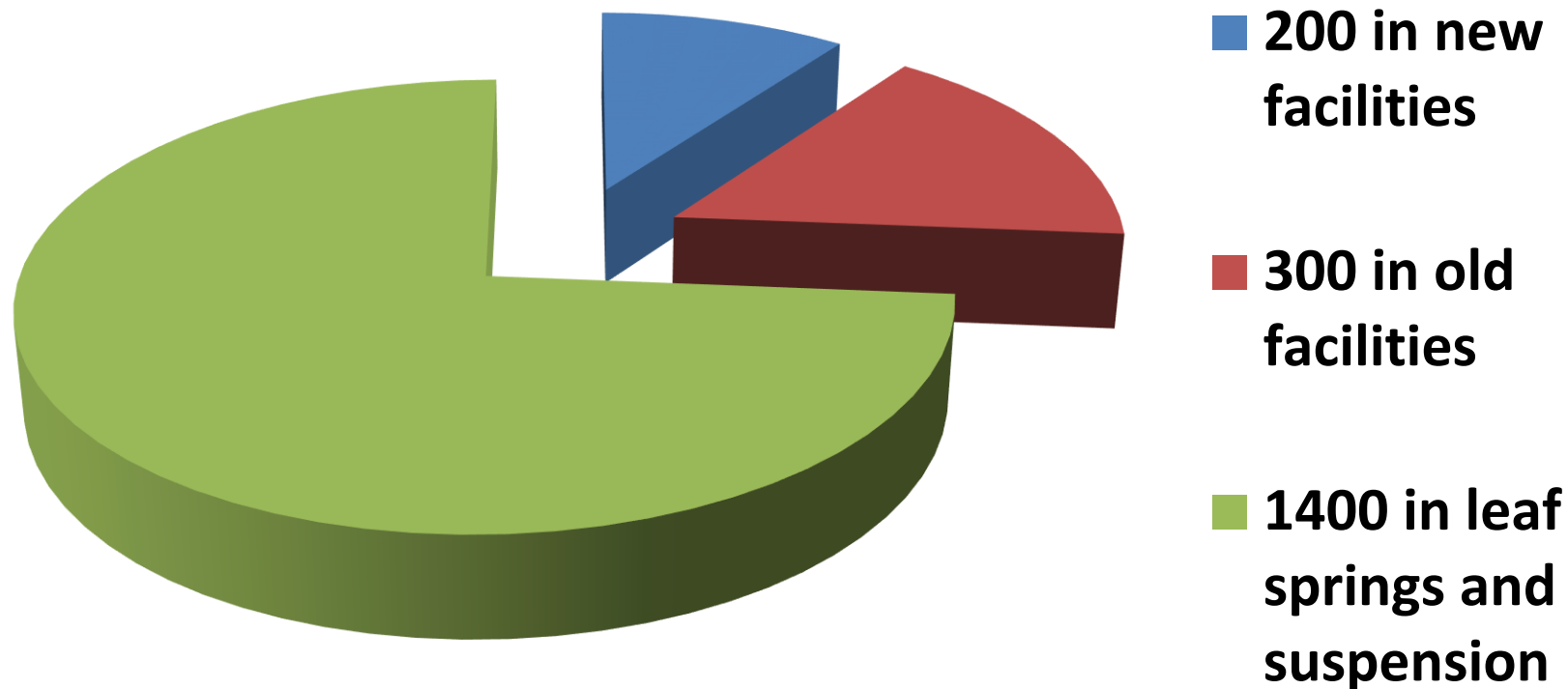
IMPORT vs INTERNAL PRODUCTION



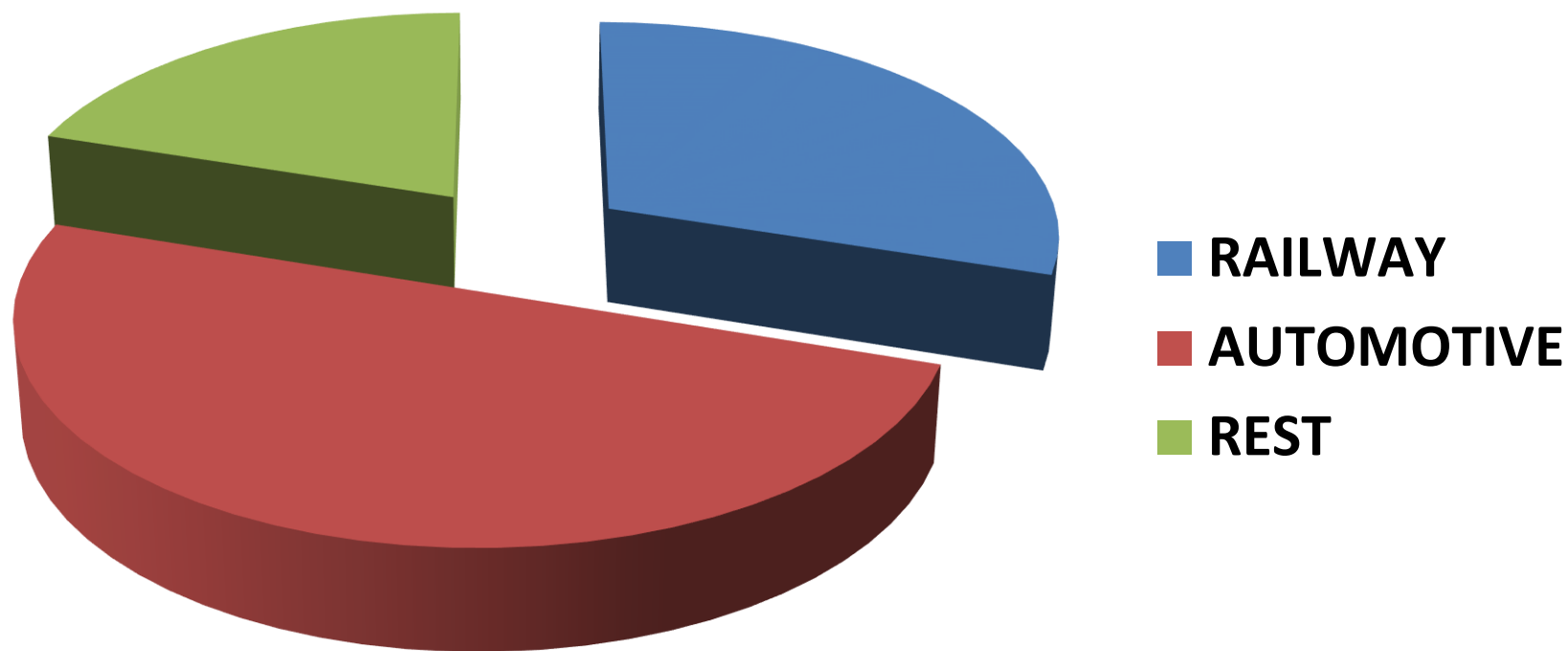
Springs consumption for 2016 in Russia
157 000 000 EUR

COMPANIES STRUCTURE & PERSONNEL

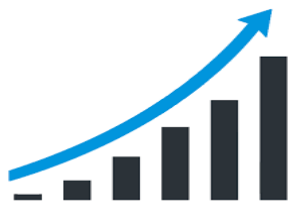
Around 2000 people working in spring industry in
Russia



MAIN CUSTOMERS / INDUSTRIES



RUSSIAN MARKET TRENDS & PROSPECTS



Market growth for 10-15%



Localization for 5-10%



Investments in production



Quality requirements

Spasibo!